

Five Year Financial Summary

(Expressed in Hong Kong dollars)

RESULTS

	2010 \$'000	2009 \$'000	2008 \$'000	2007 \$'000	2006 \$'000
Income					
Gross premiums written and policy fees	48,759,312	31,022,721	15,232,332	17,933,997	12,373,454
Less: Premiums ceded to reinsurers and retrocessionaires	(1,942,229)	(1,687,546)	(1,238,874)	(277,403)	(222,920)
Net premiums written and policy fees	46,817,083	29,335,175	13,993,458	17,656,594	12,150,534
Change in unearned premium provisions, net of reinsurance	(835,923)	(207,164)	(270,187)	(7,912)	(216,961)
Net earned premiums and policy fees	45,981,160	29,128,011	13,723,271	17,648,682	11,933,573
Investment income	5,513,254	4,482,861	2,408,713	6,671,765	2,384,094
Net exchange (loss)/gains	(158,478)	7,871	(180,642)	(31,121)	22,836
Other income	190,605	121,579	113,153	64,933	39,781
Total income	51,526,541	33,740,322	16,064,495	24,354,259	14,380,284
Benefits, losses and expenses					
Net policyholders' benefits	(9,798,554)	(9,425,750)	(6,323,399)	(5,062,155)	(2,365,092)
Net commission expenses	(4,104,719)	(3,557,697)	(2,846,818)	(1,997,156)	(1,194,817)
Administrative and other expenses	(8,138,148)	(6,728,888)	(4,384,987)	(2,228,343)	(1,466,531)
Change in life insurance contract liabilities, net of reinsurance	(27,543,760)	(12,252,385)	(2,713,406)	(11,849,470)	(8,229,133)
Goodwill impairment and amortization	—	—	(73,276)	—	—
Total benefits, losses and expenses	(49,585,181)	(31,964,720)	(16,341,886)	(21,137,124)	(13,255,573)
Profit/(loss) from operations	1,941,360	1,775,602	(277,391)	3,217,135	1,124,711
Share of results of associates	8,947	22,744	(134,086)	(57,760)	4,070
Gain on disposal of a subsidiary	1,263,113	—	—	—	—
Finance costs	(353,264)	(317,950)	(183,383)	(148,467)	(144,184)
Profit/(loss) before taxation	2,860,156	1,480,396	(594,860)	3,010,908	984,597
Income tax (charge)/credit	(206,689)	(292,760)	32,485	(553,711)	(326,256)
Profit/(loss) after taxation	2,653,467	1,187,636	(562,375)	2,457,197	658,341
Attributable to:					
Owners of the Company	2,244,793	825,737	(486,092)	1,549,072	510,765
Non-controlling interests	408,674	361,899	(76,283)	908,125	147,576
	2,653,467	1,187,636	(562,375)	2,457,197	658,341

Note: The results for the year ended 31 December 2010, 2009 and 2008 have been prepared in accordance with the merger accounting and the adjustments to goodwill as set out on pages 136 to 138 of the Annual Report. However, the results for year ended 31 December 2007 and 2006 have not been restated accordingly.

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Five Year Financial Summary (Continued)

(Expressed in Hong Kong dollars)

RESULTS (Continued)

	2010 \$'000	2009 \$'000	2008 \$'000	2007 \$'000	2006 \$'000
Assets and liabilities					
Statutory deposits	1,466,793	1,350,037	1,215,598	653,239	547,443
Fixed assets	5,278,720	5,064,190	4,933,912	1,391,707	1,140,767
Goodwill and intangible asset	565,055	565,055	565,055	228,185	228,185
Interest in associates	1,179,096	101,149	138,563	530,436	350,678
Deferred tax assets	141,609	96,210	91,660	2,648	2,697
Investments in debt and equity securities	102,948,026	74,089,895	56,278,526	40,502,185	25,553,330
Securities purchased under resale agreements	53,471	34,072	—	—	—
Amounts due from group companies	9,257	20,208	7,769	17,488	7,036
Insurance debtors	1,348,755	1,343,827	1,318,471	616,540	453,167
Reinsurers' share of insurance contract provisions	2,048,350	2,087,662	2,306,347	376,740	391,907
Policyholder account assets in respect of unit-linked products	4,909,273	5,078,319	4,269,892	—	—
Other debtors	6,590,021	2,575,684	2,148,712	1,431,352	562,340
Tax recoverable	—	—	1,640	—	3,581
Pledged deposits at banks	160,613	92,225	185,729	97,417	93,676
Cash and cash equivalents and deposits at bank with original maturity more than three months	27,784,628	19,032,498	14,555,181	9,769,612	10,718,860
Total assets	154,483,667	111,531,031	88,017,055	55,617,549	40,053,667
Less: Total liabilities	(136,001,794)	(96,193,202)	(75,866,531)	(47,521,867)	(34,471,026)
Non-controlling interests	(5,769,486)	(5,041,118)	(5,123,225)	(2,410,056)	(1,404,322)
	12,712,387	10,296,711	7,027,299	5,685,626	4,178,319
Share capital	85,181	85,103	71,086	70,764	70,313
Reserves	12,627,206	10,211,608	6,956,213	5,614,862	4,108,006
	12,712,387	10,296,711	7,027,299	5,685,626	4,178,319
	<i>dollar</i>	<i>dollar</i>	<i>dollar</i>	<i>dollar</i>	<i>dollar</i>
Earnings/(loss) per share					
Basic	1.320	0.527	(0.313)	1.102	0.381
Diluted	1.309	0.521	(0.313)	1.083	0.377